FACTORS AFFECTING THE PROCUREMENT OF GOODS IN PUBLIC SECTOR: A CASE OF DEPARTMENT OF GEOLOGY, MINISTRY OF ENVIRONMENT AND MINERAL RESOURCES

WALTER ONDIEKI BORURA

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DECLARATION

This research study is my original work and has not been presented to any other examination body. No part of this research should be reproduced without my consent or that of University of Nairobi.

Name: Walter Ondieki Borura
Reg No. 126/31025/2012

DECLARATION BY SUPERVISOR

This research proposal has been submitted for defense with my approval as the University of Nairobi supervisor.

Veronicah Matheka,
Lecturer Department of Extra Mural Studies,
University Of Nairobi
ABSTRACT

Taking cognisance of the fact that it is important for the organisation within the public and private sector to efficiently and effectively procure goods and services, this study was formulated with the main purpose of establishing, the factors that influence procurement of goods in the public sector organizations. Specifically the study sought to determine the extent to which IT, supplier relationship, government policy, staff training and cost of goods influenced the procurement of goods in public sector. The study populations were the staff at the department of geology, Ministry of Environment and Mineral resources head offices in Nairobi, where a total of 100 respondents were selected randomly and questionnaires administered to the study sample. The data collected was cleaned, coded and entered into SPSS application software and analysed quantitatively and presented using charts and graphs. The finding of the study demonstrated that, Information technology was a barrier to the procurement of goods in public sector organization to a great extent as indicated by 87% of the respondents. Supplier relationship impacted the procurement of goods as agreed by 74% of the respondents. About 79% agreed that government policy affected procurement of goods to high extent as acknowledged by 81% of the respondents. About 86% of the staff agreed that poor training impeded procurement of goods and services. Lastly, 86% indicated that the cost of goods impacted procurement due to negotiation with suppliers.

The study concluded that, Information Technology, Supplier relationship, government policy, training and cost of goods were key barriers to the procurement of goods in public sector organization. This was further accelerated by the government procurements rules and regulations that lengthened the procurement process. The study recommends that the government reengineer the procurement process to enhance efficiency and effectiveness of the procurement of goods in public sector. Incentives to strengthen supplier relations, staff training will go a long way in enhancing the process. It’s further recommended that harmonization of the cost of goods or prequalification management will enhance procurement process.