FACTORs INFLUENCING PARTICIPATION OF SMALL, MEDIUM ENTERPRISES IN PUBLIC PROCUREMENT: A CASE STUDY OF ALPHA GRAIN MILLERS LIMITED

By

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DECLARATION

I declare that this project is my original work and has not been presented in any other university or any higher learning Institution for examination.

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ABSTRACT

The study sought to establish factors influencing small and medium enterprises (SMEs) in public procurement at Alpha grain millers Ltd. Descriptive survey was used where semi-structured questionnaires were administered to 21 employees of Alpha grain millers Ltd. Descriptive statistics were used for analysis. Results show that laws and regulations limit SMEs’ participation in public procurement. Other factors affecting SMEs are insufficient capital, lack of transparency and corruption, unfair competition, delayed payments, taxation and tender security. The study concludes that major obstacles for SMEs emanate from public procurement laws and regulations. Internal factors of SMEs worsen their capacity to participate in public procurement. A streamlining of public procurement system to take account of SMEs at the organizational level is necessary. SMEs should address their internal factors to enhance their capacity.