FACTORS INFLUENCING EFFICIENCY IN PROCUREMENT DEPARTMENT

A CASE OF WOOLWORTH STORES

BY:

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A RESEARCH PROJECT SUBMITTED IN PARTIAL FULFILLMENT OF THE REQUIREMENTS FOR THE AWARD OF DIPLOMA IN PURCHASING AND SUPPLIES IN THE UNIVERSITY OF NAIROBI

2014
DECLARATION

This is my original work and has not been presented in this or any other university for examination and any other purpose.

Sign: ........................................... Date: ..........oct.........2014 ....

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REG NO: L126/22803/2013

SUPERVISOR'S DECLARATION

This work has been submitted for examination with my approval as the university supervisor.

Sign: ........................................... Date: ..........oct.........2014 ....

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ABSTRACT

This research project is aimed at assess in factors influencing efficiency in procurement department. The case is specifically in Woolworth stores. The objective of the research was to find out how the organization budget influence procurement department in Woolworth stores, to determine how employee skills influence procurement department in Woolworth stores, to find out to what extent management information system influence procurement department in Woolworth stores and to investigate how the management influence procurement department in Woolworth stores.

The study used descriptive research design with a target population of 200 respondents and a sample size of 100 respondents which was arrived at by use of stratified random sampling method. The data was collected by use of questionnaires where by the researcher decided to analyze the data by use of qualitative and quantitative methods. The findings of the study included; organization budget which indeed influences efficiency in the procurement department, employee skills had a great effect in the procurement department, management information systems and management also indeed influences efficiency in the procurement department.

After all the observations, the recommendations were as follows; the researcher recommends that the department should have the best form of a budget. For employee skills, the researcher recommends that employees should have skills needed for their job description. For management information systems, the researcher recommends that managers with quality management information systems are able to make decisions from an informed stance rather than a haphazard one and for management, the researcher recommends that managers should recruit employees and manages their needs in order to achieve goals set.